



Federal Labor Relations Authority

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***Establishing Labor-Management
Forums***

Under Executive Order 13522

EXECUTIVE ORDER 13522

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- Federal Employees and Union representatives essential source of ideas and information to deliver services
- Non-adversarial forum promotes satisfactory labor relations and improves productivity and efficiency
- Labor-management forums complements existing collective bargaining process
- Allows parties to work collaboratively to deliver highest quality service
- Management and Union will discuss workplace issues and jointly develop solutions

EXECUTIVE ORDER 13522

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- Under E.O. 13522 Agency Heads required to:
 - Establish labor-management forums at appropriate levels or recognition or adapt existing councils or committees;
 - Allow employees and unions pre-decisional involvement in ALL workplace matters, without regard to 5 USC 7106
 - Provide adequate information expeditiously, not prohibited by law, to union representative
 - Make good-faith effort to resolve issues concerning changes to COE, including those involving 5 USC 7106(b)(1) subjects
 - Evaluate and document in consultation with union changes in (a) employee satisfaction, (b) manager satisfaction, and (c) organizational performance.

What are Labor-Management Forums?

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- No one size fits all -- forums will vary by organization.
- Essential characteristic of successful forums include:
 - More collaborative approach to labor-management relationship on all issues
 - Environment where all are respected and valued
 - Better understanding and acceptance of rights & responsibilities of both union and management
 - Open & candid sharing of information
 - Identify and jointly solve problems
 - Willingness to share power
 - Long-term commitment towards more collaborative relationship

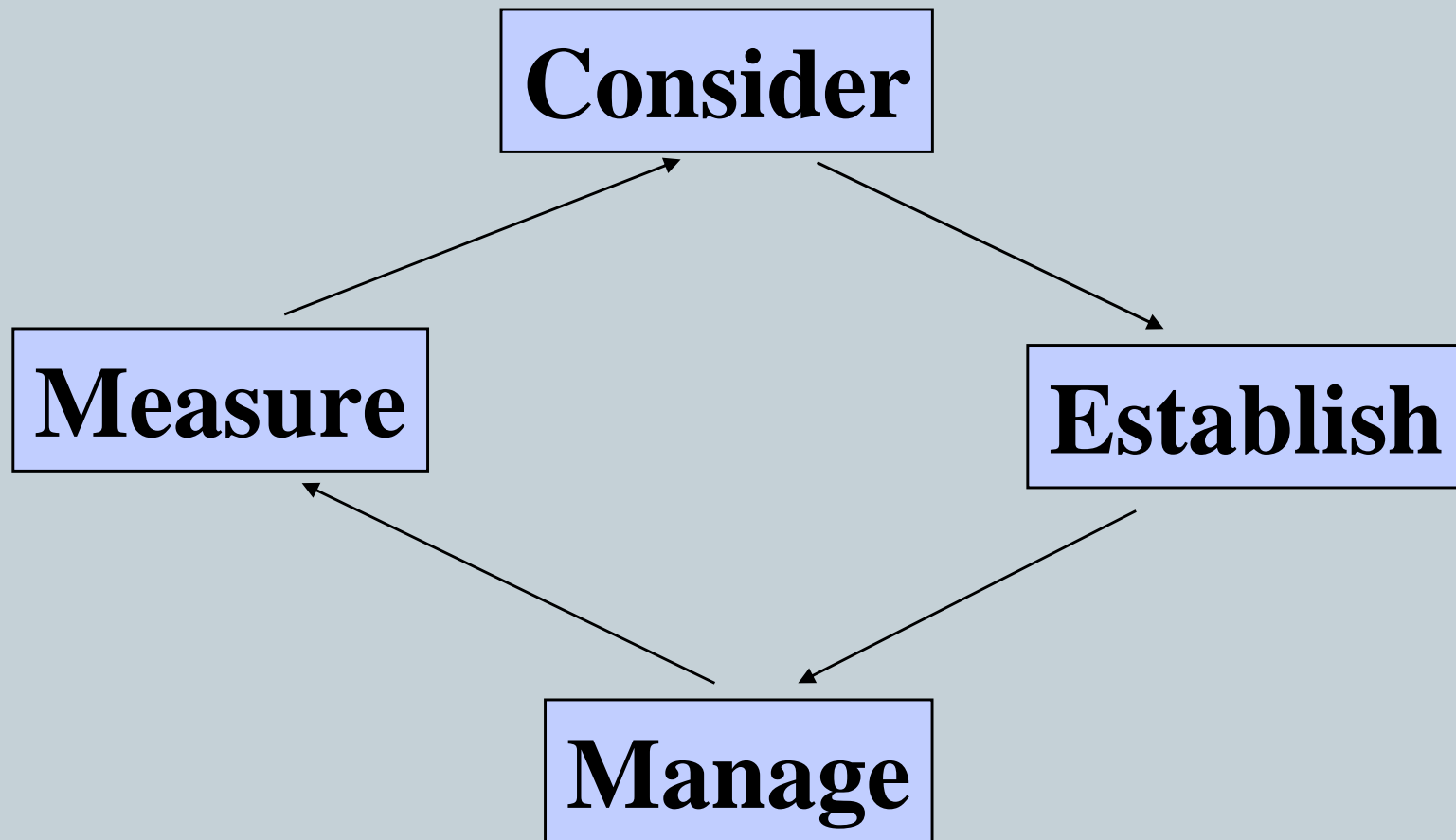
Labor-Management Forums Results

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- Increased commitment from all stakeholders to achieve agency mission
- Better service to public, increased productivity, and enhanced work product quality
- Joint resolution of problems
- Shared responsibility & accountability for results
- Enhanced employee and job satisfaction
- More constructive relationship
- Focus on relationship towards the specific accomplishment of goals/objectives to provide better service to the American People

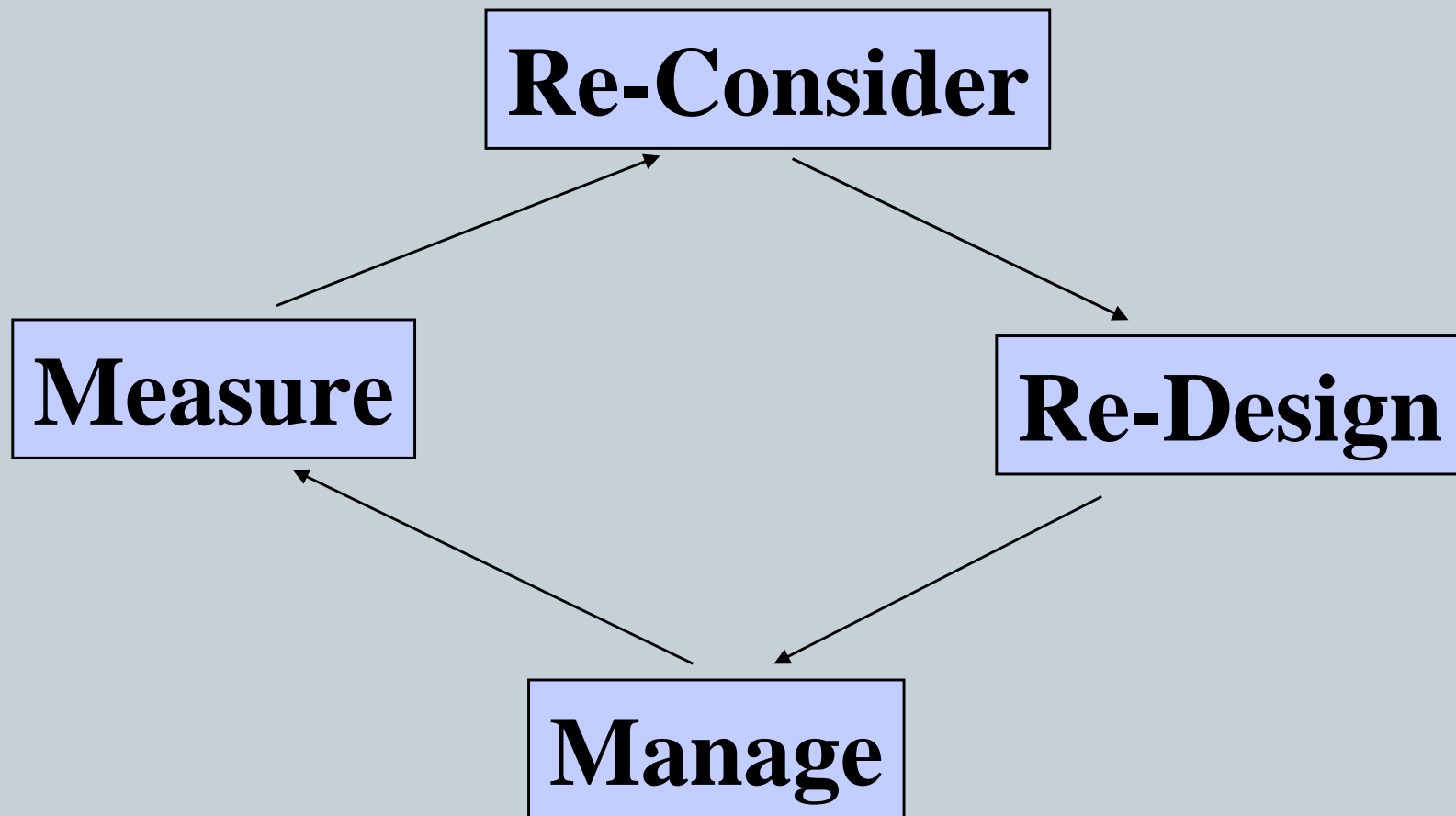
Getting Started

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The Continuing Cycle

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Elements of Success

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- Trust
- Top Level Support and Commitment
- Training and Facilitation
- Open and Honest Communication
- Information Sharing

KEY ELEMENTS LEAD TO TRUST-BUILDING

Barriers to Success

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- Inadequate Communication
- “Old Baggage”
- Old Attitudes and Culture
- Lack of Trust
- Lack of Training
- Turnover Among Forum Participants

Considerations

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- The motivation to establish the forum
 - Assess current relationship
 - What needs to be done to improve relationship
 - What is keeping you from improving
- The need for parties form a shared vision, identify interests & establish initial goals
 - What interests do you have
 - Where do you want to go
 - What are the principles you will need to operate in a more collaborative relationship
- Are parties aware of needs of their constituents

Considerations

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- Are parties committed to jointly explore a more collaborative relationship?
 - Do they understand E.O. 13522
 - Recognize and respect each others' rights and obligations under 5 USC 7101
 - Understand and recognize value of pre-decisional involvement
- Are parties willing to identify benefits of and restraints to establishing the forum?
- Do the parties recognize the value of having a collaborative/productive relationship?
- Are you willing to learn while leading?

Considerations

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- Will parties commit necessary resources to support the labor-management forum?
 - People
 - Time
 - Money
 - Logistics
- Are parties committed to maintaining a long-term perspective towards a more collaborative relationship?

Establishing the Forum

Topics to Explore

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- What is the purpose of the forum?
- Who are the members?
- Does the forum have a decision-making process?
- Does the forum have a process to resolve disputes?
- Has the forum provided training to its members?
- Will the forum use facilitators?
- Does the forum have behavioral ground rules (written or unwritten)?

Establishing the Forum

Topics to Explore

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- Is the forum provided the necessary logistical and resource support?
- Does the forum have a communication process within its own structure and to its constituents?
- What will the forum evaluate and what measures will it use to determine if it has met its goals?

Establishing the Forum

The Who

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- Membership – Get the Right People In the Room:
 - Are committed to making agency more efficient;
 - Have knowledge of agency history, policies, needs, bargaining agreements;
 - Understand and recognize the importance of pre-decisional involvement;
 - Understand and commit to solving problems through an interest-based process;
 - Recognize, respect, and deal with differences;
 - Respect each others' rights and responsibilities within Labor-Management Statute; and
 - Provide constructive criticism/feedback when needed.

Establishing the Forum

The Who

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- Chairman/Co-Chairs
- Length of Membership
- Facilitator
- Observers
- Subject Matter Experts
- Quorum

Establishing the Forum

The What

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- Purpose Statement (Charter/Agreement)
- Behavioral ground rules
- Agenda
 - Determine issues
 - Prioritization of issues
 - Length of time for each issue
- Frequency of meetings
 - Location and Length
- Minutes of Meetings
 - Distribution of minutes to constituents/concerned parties

Establishing the Forum

The How

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- Authority
 - Decision-making v. recommending body
- Working Groups – Subgroups
- Training and Facilitation for all members
- Problem-Solving Process
- Decision-Making Process
- Evaluation Process/Feedback
- Measurement of Success

Managing the Forum

Key Concerns

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- Demonstrate joint leadership and responsibility
- Develop goals and action plans for current and future activities to include:
 - Selecting & prioritizing issues to address
- Identify problems and challenge and priorities in building/maintaining a successful forum
- Use facilitators to help forum accomplish its goals
- Communicate forum activities to entire workforce
 - Establish two-way information flow that all have access to

Managing the Forum

Key Concerns

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- Provide support to each other within the forum environment
- Use ADR procedures/techniques to resolve disputes
 - Interest-Based Process
 - Consensus Decision-Making
- Ensure that there is legitimate pre-decisional involvement
- Assure the appropriate resources are available to address the issues raised in the forum

Effective Forum *Norms*

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- Norms are informal rules about how a group works
- Reflect groups attitudes, practices and beliefs
- Groups need to become aware of norms
- Suggest what the preferred norms will be to make group effective
- Reinforce new norms through feedback

Recognizing Norms

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- **Meeting Management**
 - How does forum accomplish tasks
 - How does it deal with differences of opinions
 - Does it use time effectively
- **Style of communication**
 - Does group allow members to talk over one another or ramble
 - Does group seek to hear from everyone
- **Ability to Handle Conflict**
 - Does the forum avoid conflict or is it surfaced and dealt with
 - Are members intimidated
- **Shared leadership practices**
 - Do members share responsibilities

Suggested Ground Rules

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- Everyone Participates
- Listening is Important – One person speaks at a time
- Give respect – Every contribution is valuable
- Speak for yourself (“I” Statements) – unless representing others
- No zingers, put-downs or cheap shots about individuals and/or their ideas
- Open disagreement is okay
- Share all relevant information
- Maintain confidentiality
- Make decisions by consensus
- Have Fun. It’s okay to enjoy the process

Pre-Decisional Involvement (*PDI*)

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- E.O. 13522 -- Requires agencies to engage in *PDI* to the fullest extent practicable on all matters including those under 7106 of Statute.
 - Includes providing adequate information expeditiously to union representatives where not prohibited by law
- Provides forum for employees performing work that accomplishes agency mission to have legitimate input into decision-making process
- Parties recognize that *PDI* is in their best interest
- Effective *PDI* process understood and utilized is cornerstone of productive labor-management relationship
- Relationship of *PDI* to parties rights under the Statute – especially bargaining rights

Pre-Decisional Involvement (*PDI*)

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- No specific definition of *PDI* in E.O. 13522
- Basic Principles:
 - *PDI* occurs early when ideas are forming
 - Participants have common expectations
 - Information freely shared throughout process
 - Use a interest-based problem solving approach in a team-based setting
 - Demonstrate a high commitment to process towards achieving their shared expectations

Pre-Decisional Involvement (*PDI*)

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- *PDI* does not:
 - Expand scope of bargaining
 - Serve as an end in and of itself
 - Waive any rights of the parties under the Statute

Pre-Decisional Involvement (*PDI*)

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- **Benefits:**
 - Better decisions
 - Fuller implementation of decisions
 - Greater support for decision
 - More timely implementation
 - Any subsequent collective bargaining will be facilitated
- **Risks:**
 - Increased investment of time
 - Increased administrative costs
 - Collective bargaining under Statute may still be necessary

Pre-Decisional Involvement (*PDI*)

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- Parties have a common understanding of relationship between *PDI* and collective bargaining under Statute
- Need to determine course of action after *PDI* concluded as:
 - Recommendation accepted
 - Recommendation modified and accepted
 - Statutory bargaining required
- Agencies ensure *PDI* works when it solicits input up front and works together with union through consensus
- Unions ensure *PDI* works when it agrees to participate in a decision that it can live with and support through consensus

Problem Solving

Good-faith attempt to resolve issues



- E.O. 13522 requires agencies to resolve issues concerning proposed changes in conditions of employment, including those subjects in 5 U.S.C. 7106(b)(1) through discussion in its labor management forums

Interest-Based Problem Solving

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- **Interest-Based Process**

- A problem solving process conducted in a principled way that creates effective solutions through consensus decision-making while improving the relationship

- **Interest-Based Process is NOT**

- A tactic for one party to get what it wants at other's expense
- A method to get the largest imaginable settlement
- Last minute concessions to get an agreement

Interest-Based Principles

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- Focus on the issue(s)
 - Separate the people from the problem
- Identify and explore *Interests*
 - Look to needs of involved stakeholders
- Be open to possibilities and opportunities
 - Look at options not previously considered
- Create mutually acceptable decisions through consensus
 - Satisfy interests of stakeholders

Interest-Based Strategies

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- Acknowledge emotions **WITHOUT** blaming
- Distinguish perceptions from truth (valid information)
- Understand how people view issues
- Speak for yourself: use “I” -- avoid “you”
- Listen **ACTIVELY**

Interest-Based Elements

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- Describe interests openly and honestly
- Consider ALL options for possible solutions
- Choose from many options rather than “split the difference”
- Assure all participants are in a safe and respectful environment

Interest-Based Assumptions

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- Enhances working relationship
- All participants feel like “winners”
- Participants work to help each other “win”
- Open discussion improves communications and trust

Consensus

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- Consensus reached when ALL members feel they have been heard and understood, support the decision being made, and commit to its implementation
- Consensus is a PROCESS -- not an OUTCOME
- Consensus does not imply lack of conflict or tension
- Consensus is NOT 100% agreement with your first choice

Consensus

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- LISTEN, pay attention to others
- Encourage participation
- Share all VALID and RELEVANT information
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- Don't agree to quickly
- Don't trade support

Consensus

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- Treat differences as strengths
- Assign responsibility to those who say “no”
- Avoid arguing blindly for your own views
- Be honest about how you feel, but DO NOT attack any person or their ideas
- Learn from problems, DO NOT PLACE BLAME
- Create solution that can be supported by all stakeholders

Consensus

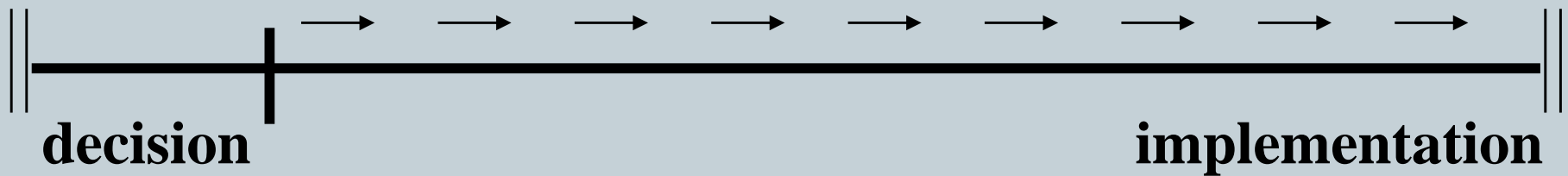
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- Maximizes individual input
- Builds group unity
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- Increases commitment and satisfaction
- Improves relationships
- Produces quality decisions

Decision-Making Timeline

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Unilateral Decision-Making



Consensus Decision-Making

Interest-Based Outcomes

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- Creative solutions that benefit organization as a whole
- Durable solutions supportable by all
- An improved relationship
- \$ as well as time savings

Evaluate and Document *The Measurements*



- E.O. 13522 requires specific metrics to monitor progress towards achieving its goals and performance trends in following key areas:
- Employee satisfaction
- Manager satisfaction
- Organizational performance resulting from forums
 - Productivity gains
 - Cost savings
 - Other measures as identified by forums

Evaluate and Document *The Measurements*



- Have established time lines and targets been met
- Has litigation decreased
- Has communication process improved
 - Includes process to share information
- Has the forum made a good-faith effort to resolve its disputes/issues
- Does its decision-making process work
 - Includes pre-decisional involvement

Evaluate and Document *The Measurements*



- Is there an increase in morale/job satisfaction
- Have efforts of forum led to a more efficient agency
- Evaluation is continuous process that should be visited at each forum meeting
- Determines aspects of forum that are successful and those that need improvement
- Evaluation requires adjustment (including reconsideration and re-design of forum)

Lessons Learned

Key Issues

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- Parties determine who stakeholders/members are
- Successful forums include all key stakeholders
- Members are trained in collaborative/cooperation principles & skills
- Commitment from all to principles & goals of forum
- Forum continue to work together through difficult issues
- Issues raised by forum are discussed openly & honestly
- Results/Process communicated to constituents

Lessons Learned

Key Issues

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- Share all relevant information
- Information can be validated independently
- Understood by each member of the forum
- Members provide feedback to each other
- Forums recognize what can and cannot do
- Recognize that cannot resolve all issues